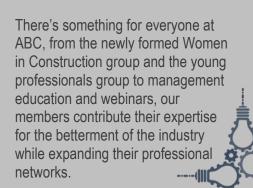
#20CPROUD METRO WASHINGTON to help members GROW THEIR BUSINESS

More than xx.xxx members attended more than 200 ABC events and programs, giving them the leading edge in advancing their business objectives, creating new business opportunities, and gaining insight into emerging trends.





Six programs offered by ABC recognize excellence, such as our safety awards, Excellence in Construction Awards, and the **Accredited Quality Contractors** program.







There are numerous ways to increase your visibility in the commercial construction industry through ABC, from the 3,000 readers of our quarterly Building Washington magazine and annual membership directory to our events and active committees, members can make valuable business connections.



540 MEMBER COMPANIES STRONG

We're #ABCproud that our members are building the largest construction projects in the DC metro area, estimated at \$11.9 BILLION.

#2 OCPROUD METRO WASHINGTON our members LEND A HELPING HAND



The members of ABC of Metro Washington donated hundreds of toys to the Salvation Army Toy Drive at our annual reception. As a result of your generous contributions, the Salvation Army National Capital Area Command awarded our chapter the "Top Toy Drive Award."



Top Toy Drive Award

ABC of Metro Washington's Student Chapter Committee awarded \$26,000 in scholarships to 21 deserving students pursuing a career in construction. We are #ABCproud of the outstanding students that will be joining our industry soon from Montgomery College, University of Maryland -College Park, University of Maryland -Eastern Shore and Catholic University of America.



The ABC.XYZ Young Professionals picked 400 pounds of vegetables at Chocolate and Tomatoes Farm for the Manna Food Center.









OUTSTANDING LEADERSHIP





49 STEP **PARTICIPANTS**





#2 OCPROUD METRO WASHINGTON of our WORKFORCE DEVELOPMENT



ABC of Metro Washington partners with Dunbar High School to increase awareness of construction as a career path.



Mid-Atlantic

Ribbon Cutting

In partnership with the University of Florida

TREEO, ABC CraftMasters opens the

Mid-Atlantic Backflow Academy.

JumpStart Class ABC partners with Project JumpStart,





To combat the encroaching workforce shortage, we developed an outreach program for high school students to increase the potential construction candidates for the future. Eighty-six percent of students would consider a career in construction following the presentation.



introducing Prince George's County residents to careers in construction. More than 70% of students are placed.



ABC partners with the state of Maryland as a member of the Youth Apprenticeship Council.





PROTECT THEIR MERIT SHOP



Governor Larry Hogan commends ABC and it's members for their advocacy efforts on behalf of the merit construction industry. More than \$90,000 was raised this year for Governor Hogan's re-election campaign.

82%

ABC had another very successful session representing the interests of our members and the merit construction industry, with an 82% success rate for the 2016 session of the Maryland General Assembly.

To major bills successfully passed: insurance discounts for an alcohol-and-drug-free workplace policies and Construction Contracts-Change Orders.

A recap of defeated legislation:

- X Prevailing Wage Reform
- X Healthy Working Families Act
- X Fair Scheduling, Wages and Benefits Act
- X Maryland Pay Stub Transparency Act
- **X** Preference for Resident Bidders



Our members were actively engaged in the DC PLA battle, resulting in an increase in the minimum from \$5 million to \$75 million.



More than 70 members attended Legislative Day, interacting with key members of the General Assembly and representatives of state departments and agencies whose decisions and policies impact ABC members on a daily basis.

ABC of Metro Washington's Leadership Development Program (LDP) students attended the Young Professionals Symposium during ABC's Legislative Week.



#2 OCPROUD METRO WASHINGTON to celebrate SHINING MOMENTS



Member firms had three competitors at the 2016 National Craft Championships.



Stacey Holsinger, Shapiro & Duncan, Inc., was honored as this year's Rising Star of the Year, recognizing her contributions to ABC of Metro





The 8th Annual Safety Awards luncheon honored 61 ABC of Metro Washington member companies that maintained outstanding safety programs, policies and procedures throughout the year.



With the largest class in history. the Leadership Development Program started this February





Debbie Livingston, President and CEO, celebrated 25 years with ABC of Metro Washington.